

Third Link Growth Fund

Fund report and commentary – as at 30 November 2010

Performance

| | Since inception | Two years | One year | Six months | Three months | One month |
|--|-----------------|-----------|----------|------------|--------------|-----------|
| Third Link Growth Fund | 4.7% pa | 20.0% pa | 7.5% | 7.8% | 6.8% | -0.4% |
| Morningstar Multi-sector Growth Market Index | -2.1% pa | 6.8% pa | 3.4% | 2.8% | 2.7% | -0.6% |
| Fund Relative Performance | 6.8% pa | 13.2% pa | 4.1% | 5.0% | 4.1% | 0.2% |

Returns are calculated after fees have been deducted and assuming reinvestment of distributions. No allowance is made for tax. Past performance is not a reliable indicator of future performance.

Investment objective

The Fund aims to provide a diversified growth-oriented investment with a bias at most times to Australian listed shares.

The Fund extensively invests in other managed investment funds run by professional third party investment managers.

Fund benchmark

Morningstar Multi-sector Growth Market Index is constructed from reviewing the asset allocation of Australian fund managers who operate multi-sector funds and have between 61% and 80% of their assets in growth sectors (typically defined as shares and property asset classes) with the balance in cash and fixed income securities.

Investment manager

Third Link Investment Managers Pty Limited of which Chris Cuffe is the founding Director.

Distribution frequency

Six monthly, at end of December and June.

Minimum investment

\$20,000

Fund size

\$38.0 million

Inception date

The Fund was established on 12 March 2008. Up until the end of May 2008, it was a requirement that application monies received into the Fund were kept on deposit as the unit price was held at \$1.00.

Website

www.thirdlink.com.au

Asset allocation

| | % | Total % |
|---------------------------------------|------|--------------|
| GROWTH-ORIENTED | | |
| Australian shares (general) | 43.3 | |
| Australian shares (smaller companies) | 14.1 | |
| Total Australian shares | | 57.4 |
| Int'l shares (general) | 11.0 | |
| Int'l shares (emerging markets) | 8.6 | |
| Total international shares | | 19.6 |
| Property securities | | 2.2 |
| Alternative assets | | 4.0 |
| Total growth-oriented | | 83.2 |
| FIXED INTEREST AND CASH | | |
| Hybrid securities | | 10.5 |
| Global credit securities | | 2.6 |
| Cash | | 3.7 |
| Total fixed interest and cash | | 16.8 |
| Total | | 100.0 |

The above is based on the overall classification of each underlying fund, rather than on a 'look through' basis. The Fund must hold a minimum of 50% in growth-oriented assets.

Fees and expenses

There are no entry or exit fees payable by investors. The ongoing fees and expenses paid from the Fund are:

- an ongoing management fee of 1.4% p.a. of the gross asset value of the Fund, from which normal operating expenses are met; and
- abnormal operating expenses.

All fees received from managing the Fund's investments, net of expenses incurred, are donated to Social Ventures Australia (SVA), an Australian based non-profit organisation. For more information visit www.socialventures.com.au.

Investment philosophy

History has shown that holding investments in 'growth' assets (such as shares or property) over long periods of time usually provides superior returns compared to other investments. Whilst this is attractive to investors, many would also ideally like to minimise their exposure to the large falls that occur in growth markets at various times.

We believe that in the long term the valuations of share markets tend to follow a relatively stable trend line. However, over the short to medium term markets can become very overvalued, the extent of which can be measured in terms of the number of standard deviations from the 'normal' long term trend line. When this occurs, we believe it is sensible to lower the exposure to shares until 'in trend' values (or below) once again prevail. This action may in turn crystallise capital gains resulting in tax leakage, but we believe that:

- allowing tax to dominate your investment thinking is dangerous to your wealth;
- not everyone is concerned about paying tax on capital gains if the trade-off is lower risk to capital - plus some investors do not pay tax or are subject to low tax rates through their superannuation fund.

Given the above, the investment philosophy of the Fund is the following:

- to have the majority of the Fund invested in growth assets (being Australian shares, international shares, and/or property) as the 'default' position;
- progressively increase the weighting to cash and fixed interest securities if growth assets appear very overvalued compared to long term trends; and
- head back to being predominantly invested in growth assets once valuations return to normal or fall below long term trend lines.

This is often referred to as a 'mean reversion' strategy.

The growth assets we choose to invest in can include listed Australian shares (large companies and/or smaller companies), listed international shares (operating in mature economies/markets and/or emerging economies/markets) and/or listed property securities (whether in Australia or overseas).

We recognise that different types of growth assets will behave differently over time depending on where their values are relative to their long term 'equilibrium' position. For example, at some points in time Australian shares may be relatively undervalued compared to international shares, at which time we would expect to have a much greater weighting to Australian shares.

We also have a natural bias to owning Australian shares because of the prospect of receiving franked dividends, which are generally attractive from both a yield and tax perspective compared to other asset classes. As such, the 'default' allocation of the growth component will be 100% Australian shares. This would mean that any asset allocation away from Australian shares would only be to assets with greater expected returns and/or equal returns but lower risk.

It is possible that at various points in time we could regard all growth assets to be relatively overvalued relative to their long term 'equilibrium' positions. If this was the case, we are permitted to hold up to 50% of the Fund in cash and/or fixed interest securities. This strategy will inevitably mean Third Link Growth Fund will perform below other multi-sector growth funds over some time periods. However, we have the conviction to manage the Fund as outlined above because we passionately believe that it is in the best long term interests of investors. Successful investing is about long term time frames, patience, and a willingness to run against the herd if needs be. This is why the Fund measures its success over longer rather than shorter time frames, aiming to outperform the returns of the Morningstar Multi-sector Growth Market Index after fees over rolling five year periods.

Underlying investments

The majority of the Fund's assets are invested in other managed investment funds run by third party investment managers.

The process of choosing each investment manager is based on their investment style and process, the expertise of the investment team, past performance (through different market cycles) and a range of other factors. This process is based on our extensive industry knowledge, considerable contacts and many years of experience in the investment management industry.

Investments are currently held with the following fund managers:

Australian shares – general

- Cooper Investors
- Orion Asset Management
- Paradise Investment Management
- Platypus Asset Management
- Solaris Investment Management
- JBWere/Frank Macindoe

Australian shares – smaller companies

- Eley Griffiths Group
- Pengana Capital
- Contango

International shares – general

- Arkx Investment Management
- Colonial First State Investments
- Magellan Financial Group

International shares - emerging markets

- Aberdeen Asset Management
- RARE Infrastructure

Property

- Perennial Investment Partners

Alternative assets

- Technical Investing

Cash and Global Credit

- Colonial First State Investments

Advisers

A highly experienced group of people act as advisers to Chris Cuffe to provide input when requested concerning the investment environment, the strategy of the Fund and/or the investments held. This ensures there is a diversity of views from experts to help formulate decisions about the Fund. These advisers comprise:

- Robert Keavney, former Chief Investment Strategist, Centric Wealth Advisers
- Kieran Kelly, Managing Director, Sirius Fund Management
- Frank Macindoe, Director, Private Wealth Management, JBWere
- Doug McTaggart, Chief Executive, Queensland Investment Corporation
- Mark Nelson, Chief Investment Officer, Caledonia Investments
- Ashley Owen, Executive Director, Third Link Investment Managers
- Don Stammer, former Chief Economist and Director of Investment Strategy for Deutsche Bank
- Fiona Trafford-Walker, Managing Director, Frontier Investment Consulting
- Geoff Wilson, Chairman, Wilson Asset Management (International)
- Stephen van Eyk, Managing Director, Stephen van Eyk Consulting

Acknowledgment of support

Thanks to the extraordinary and generous support of a number of investment and service professionals who have agreed to waive some or all of the fees that would otherwise be due to them for services rendered, the expenses from running the Fund are kept to a minimum, resulting in a larger pool to donate to Social Ventures Australia.

For a full list of the service providers, please refer to our website at www.thirdlink.com.au

Treasury Group Investment Services Limited AFSL 227326 ('TIS') is the responsible entity for the Fund. Third Link Investment Managers Pty Limited AFSL 321 611 ('Third Link') has been appointed by TIS to invest and manage the investments of the Fund. Applications can only be made on the form in the current product disclosure statement for the fund dated 31 March 2010. The product disclosure statement can be obtained by contacting Third Link Investment Managers Pty Limited or on www.thirdlink.com.au. Investors should be aware that past performance is not indicative of future performance. Returns can be volatile, reflecting rises and falls in the value of underlying investments. Potential investors should consider the product disclosure statement before deciding whether to invest, or continue to invest in the Funds.